Shawn Bure

Technology Executive · AI Strategy, Agentic AI & Agent Security · Engineering & Product Leadership

Chandler, AZ · 480.788.5010 · shawnbure@outlook.com · linkedin.com/in/shawnbure · shawnbure.com

Executive Summary

Technology executive and founder with 25 years leading engineering, product, and operations, from senior software engineer to CEO. As Founder & CEO of workrr.ai, created and launched workrr trust, a certification and transparency platform for the skills, MCP servers, and rulesets AI agents load, and workrr Skills, a public directory of agent skills with verifiable trust levels, bringing software supply-chain security and AI governance to agentic AI.

Leads the company's AI strategy, product portfolio, and go-to-market, and puts governed, agentic AI into production for businesses inside their own cloud accounts. Earlier, built and led the executive team that scaled a bootstrapped company to $65M in revenue, 20 locations, and 2,000+ people with full P&L and regulatory-compliance ownership, and founded its technology arm, leading a 30-person team building cloud, communications, and payments platforms for regulated industries.

Targeting CTO, Chief AI Officer, VP Engineering, VP Product, and Chief of Staff roles.

Core Leadership Competencies

- AI Strategy & AI Transformation
- AI Supply-Chain & Software Supply-Chain Security
- Generative & Agentic AI (LLMs, MCP)
- Platform Strategy & SaaS
- Engineering & Product Leadership
- P&L & Budget Ownership
- Digital Transformation & Cloud Modernization
- Regulatory Compliance Management
- Cross-Functional & Executive Stakeholder Leadership
- AI Governance, AI Safety & Agent Security
- Trust & Safety for Agentic AI
- Product Strategy, Launch & Go-to-Market
- Enterprise AI Adoption & Client Advisory
- Executive Team Building & Org Design
- Scaling Organizations (2,000+ people)
- Fintech, Payments & Regulated Industries
- Vendor & Partner Management
- Technical Program Management

Technical Depth

- Agent standards & ecosystems (MCP, A2A, AGENTS.md, SKILL.md)
- Prompt-injection detection & policy conformance
- Cloud & edge platforms (Cloudflare Workers, Workers AI, AI Gateway)
- Payments infrastructure
- Software supply-chain security (Sigstore signing, Rekor transparency log, provenance, reproducible verification)
- LLM orchestration, model routing & multi-agent systems
- Voice AI & communications platforms (Telnyx, Twilio)
- CI/CD & APIs (GitHub Actions)

Professional Experience

workrr.ai Chandler, AZ — Feb 2023 – Present

Founder & CEO

Applied AI company: AI trust and agent-security products, plus AI engineering and consulting on Cloudflare.

- Founded and lead workrr.ai; set company strategy, product portfolio, and go-to-market across two lines of business: AI trust products and AI engineering that clients own outright in their own accounts.
- **workrr trust** (trust.workrr.ai, public preview): conceived and led product vision, architecture, launch, and go-to-market for certification of the skills, MCP servers, and rulesets (AGENTS.md, CLAUDE.md, SKILL.md, MCP, A2A) AI agents load, a new AI supply-chain risk, since these artifacts run with the agent's full access and can carry prompt injection.
- **Verifiable trust model:** an open-source certifier checks provenance, policy conformance, and known prompt-injection patterns and runs a reproducible test suite; certificates are Sigstore-signed, logged in the public Rekor transparency log, graded A–E, and revocable.
- **Enterprise AI-governance controls:** a private registry so nothing uncertified loads, version pinning, instant revocation, and an audit trail, with the certifier running in the customer's own CI so their code never leaves their environment.
- **Open, freemium go-to-market:** free certification for public artifacts through a one-step GitHub workflow and an open verifier CLI, with publisher and private plans for teams.
- **workrr Skills** (skills.workrr.ai): launched a public directory of agent skills, MCP servers, and agent files, each showing its trust level (Scanned, Signed, Tested, Reproduced, Flagged) and linked to source at the exact commit, with ready-made prompts that verify the certificate before use.
- **Reclaira:** founded and built an agentic AI platform in production at a co-owned, regulated financial-services business, with governance built in: governed model routing, named human approvals, audit evidence, and stop conditions around every financial action.
- **GlassMaster:** led delivery of the production operations platform 2U Glass & Tint runs on (web, mobile, desktop, kiosk, and telephony), over two years with a three-developer team.
- Set a model-agnostic architecture strategy that matches each workload to the right LLM to control cost and avoid vendor lock-in.

Open Holdings Technology Solutions Tempe & Chandler, AZ — Aug 2011 – Feb 2023

Founder & Principal Architect, Cloud, Communications & Payments Platforms

- Founded and led the technology arm serving Nationwide Recovery Group and outside clients in telecom, CRM, payments, and financial services, owning product and technology strategy and platform architecture.
- Built and led the 30-person team behind **OpenCollect**, productizing the operating model behind a $65M business into a subscription SaaS CRM that agencies ran their operations on through 2015.
- Built the voice, SMS, and dialer platforms that let contact centers reach customers at scale, managing carrier, telecom, and payments vendor and partner relationships.
- Led cloud modernization for telecom, collections, CRM, and payments businesses.
- Bridged executive leadership and engineering, translating business strategy into systems that shipped.

Nationwide Recovery Group Tempe, AZ Aug 2009 – Sep 2014

Founder & CEO

- Grew a bootstrapped startup into a national receivables-management company with **$65M in revenue, 20 locations, and 2,000+ people**.
- Owned strategy, full P&L, budgets, and multi-site operations, with more than $500M in assets under management.
- Built the executive and management team, the hiring engine, and the org design to grow from startup to 2,000+ people across 20 locations.
- Made technology the competitive advantage: built the dialer, workflow, payment, and compliance systems that kept 2,000+ people productive, and led regulatory compliance management as the company scaled.

Early Career: Engineering, Product & Operations Leadership (1996 – 2009)

- **Technical Program Manager, Enterprise Software & Analytics**, Six Sigma Qualtec · Sep 2005 – Aug 2009. Led enterprise software and business intelligence programs end to end: requirements, budgets, stakeholders, and delivery.
- **Director of Operations, Americas**, i-Solutions Global · Jun 2004 – Jul 2005. Ran regional delivery, quality, and customer outcomes.
- **Product Manager, Enterprise Software**, Six Sigma Qualtec · Mar 2001 – Jun 2004. Owned product roadmap, requirements, and releases.
- **Senior Software Engineer, Full-Stack Web & Data**, BusiGeek · Sep 1996 – Mar 2001. Built web applications, enterprise components, and databases.